

Code of **PRACTICE**

An EPDA member:

- ★ **Is focused** on quality.
- ★ **Is committed** to staff training and development.
- ★ **Is able** to offer balanced advice on the use of plastics without misrepresenting any advantages or disadvantages.
- ★ **Is dedicated** to customer satisfaction by developing excellence in the plastics industry.
- ★ **Promotes and supports** the distribution channel as a means to bring products to market.
- ★ **Supplies** only products which meet appropriate international standards.
- ★ **Promotes** good business practices and has clear, published statements on terms of sales and product warranties.



Strength through **ASSOCIATION**



**European Plastics
Distributors Association**

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Cover photos courtesy of:

Zell-Metall GmbH, Onsrud Cutter LP and IBG (Insigne Berg Groep BV)



**European Plastics
Distributors Association**

Representing the semi-finished plastics market



Photos courtesy of:

Quadrant Engineering Plastic Products — Europe,
Licharz GmbH and Sustaplast KG

The EPDA ORGANIZATION

The European Plastics Distributors Association (EPDA) was established in 1975. The association has grown considerably, and today, 17 European countries are represented. EPDA is composed of companies engaged in the distribution and manufacture of plastic sheet, rod, tube, pipe, valves, fittings, film and related products. EPDA is managed by a five-person board of directors elected by members. English is the official language.

- ★ **Economic and Environmental Issues** - EPDA members monitor and discuss the economic and environmental issues facing the plastics industry. This provides a unique opportunity to obtain a European-wide forum for in-depth discussion.
- ★ **Quality Distribution** - There are increasingly high demands from customers for a fast, efficient, quality-assured supply route, encompassing ISO 9000. This requires increasingly professional skills in distribution to ensure an effective and rapid route to the market. The association provides opportunities for members to update themselves on current academic knowledge and practical experience.

EPDA OBJECTIVES

- ★ **To ensure** that cross-fertilization of ideas are shared.
- ★ **To increase** the prestige of the plastics distribution industry.
- ★ **To promote** EPDA members as superior sources of distribution.
- ★ **To establish** a communications network between distributor and manufacturer members.
- ★ **To establish** working groups and committees to address specific areas of concern to the membership.

Benefits of being an EPDA MEMBER

- ★ **Industry Information** - This is the only forum in Europe where distributors and manufacturers can gather to discuss current industry issues. Meeting together ensures a cross-fertilization of information which is essential to the growth of the industry.
- ★ **Business Networking** - It is an opportunity to meet the key personnel of Europe's leading distributors and producers of semi-finished plastics, in one venue.
- ★ **New Products and Applications** - The EPDA Annual Conference is an opportunity to share successes, discuss mutual problems and developments, and introduce new products and plastics applications. You can see presentations of new products in the market from suppliers of plastic products and other products addressed to our market. And you can make visits to plants of other distributors and/or producers.
- ★ **Industry Barometers** - Receive up-to-date information about product trends and company developments within the industry. Compare and share information about company procedures, trading practices and problem solving. Network with other distributors to share ideas on business management. Or talk about suppliers' performance, market position and new products/applications. Read about these trends in our industry publications: *EPDA Update* and *The IAPD Magazine*.
- ★ **IAPD Affiliation** - Through a special affiliation with the International Association of Plastics Distributors (IAPD), EPDA members can reap the benefits of the services of an international trade association representing the plastics distribution industry across the globe. All EPDA members have access to all IAPD events and educational materials (including the highly informative *Introduction to Plastics*) at member prices.

How to apply for MEMBERSHIP

Membership criteria and an application can be downloaded from the EPDA web site at www.epda.com, or you can request information be sent to you by calling +49.6093.9942852.

Once you have returned your application to EPDA, it will then be processed and forwarded to the Executive Committee for approval. You will be notified of your application status in approximately two weeks.

“With EPDA, my company has a presence in all of Europe and the world. All of the networking opportunities and educational sessions make membership invaluable.”

- Maurizio Adreani
Adreani Spa



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